

It's Your Move...Focus



Like the King, Queen, Bishop, Knight, Rook, and Pawn, the workforce development system is an intricate series of players, each with its own goals, policies, and procedures.

Success is achieved when these players actively work together. However, opponents, whether internal or external, may create difficult obstacles. Experienced players understand the importance of strategy and the challenge of being responsive to constantly changing dynamics. They are always thinking two to three moves in advance.

The Hill Group, Inc. combines more than 50 years of experience in strategy, business planning, and economic development to provide unique competencies in the workforce development arena. When it's your move, call on us to help you focus.

Workforce Development Strategies

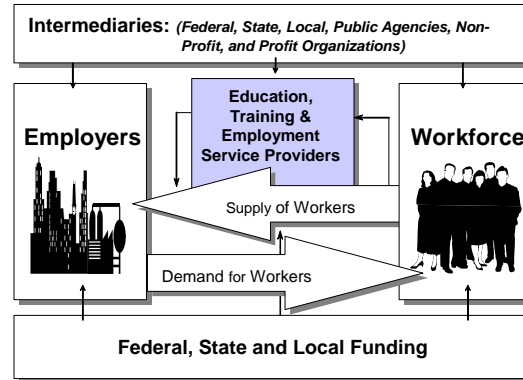
A quality workforce is the single most important factor in gaining an edge in economic competitiveness. The fast-moving, knowledge-based economy in which we live demands that regions effectively utilize their human capital resources. The Hill Group offers the following workforce strategies to meet this challenge:

- Creating Demand-Driven Systems
- Improving Program Performance
- Engaging & Growing Industry Partnerships
- Linking Workforce & Economic Development

Creating Demand-Driven Systems

The Hill Group creates an environment in which businesses, educational institutions, and other stakeholders can formulate a strategy to attract, recruit, train, and retain a skilled workforce driven by industry needs. We identify current and potential workforce gaps, design and implement appropriate responses, and measure results.

The Workforce System



Institute of Politics Human Capital Series, University of Pittsburgh

Improving Program Performance

The increasingly competitive funding environment demands greater accountability and results from workforce development initiatives. The Hill Group creates customized approaches to improve performance by:

- Assessing programs
- Designing improvement strategies
- Developing measurable outcomes
- Assisting in implementation
- Measuring results

Engaging & Growing Industry Partnerships

The Hill Group's Workforce Summit Initiative™ is a catalyst for helping regions think differently about human capital. Summits bring together key stakeholders such as businesses, educators, service providers, and government to develop industry cluster-based strategies that build successful long-term systems.

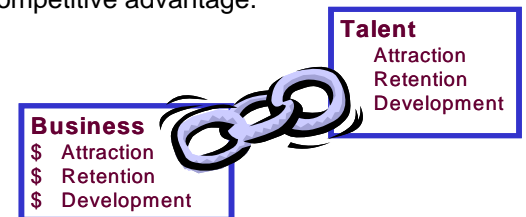
The Hill Group has facilitated state and regional Workforce Summits in the following industries:

- Health Care & Life Sciences
- Financial Services
- Hospitality & Tourism
- Information Technology
- Manufacturing
- Advanced Materials & Diversified Manufacturing

Linking Workforce & Economic Development

The Hill Group links workforce and economic development initiatives to benefit employers and employees and to enhance the vitality of their regions.

Gaps between the supply and demand for labor pose a serious threat to sustained economic competitiveness. The Hill Group helps organizations and regions develop strategies to mitigate this gap by attracting new talent, retaining current employees, and developing the workforce. This strategy reduces turnover and creates a competitive advantage.



Our Experience

The Hill Group, Inc. has enjoyed a successful history in the management consulting industry since 1953.

We serve a wide range of clients including several *Fortune* 500 corporations; local, state, and national governments; institutions of higher learning; and nonprofit organizations. The Hill Group's headquarters are in Pittsburgh, Pennsylvania. We are affiliated with several consulting firms across the United States.

In addition to Workforce Strategy services, The Hill Group has expertise in the following areas:

- Strategic & Business Planning
- Operational Assessment & Design
- Process Engineering & Improvement
- Market Research & Branding
- Organizational Development

Our Mission

Helping organizations focus to improve performance through innovation, while exceeding their expectations.

Our Values

- We Listen
- We Emphasize Measurement
- We Believe in Integrated Solutions
- We Benchmark Results
- We Provide Cost-Effective, Exceptional Service

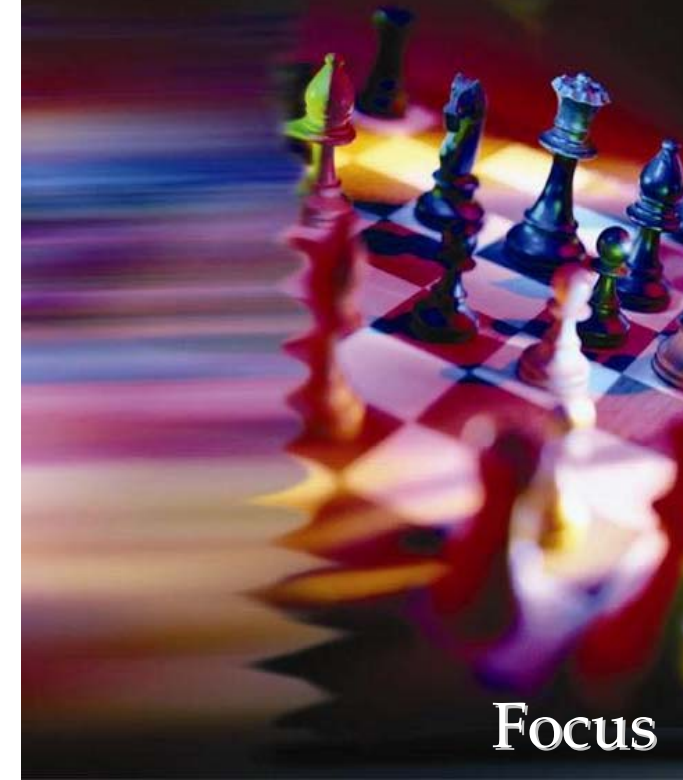


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It's Your Move



Workforce Strategy

Thinking Differently About Human Capital

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